

Engaging DBE's in Resurfacing Projects



Background

The FDOT utilizes a Race Neutral Program to achieve it's 9.91% overall goal.

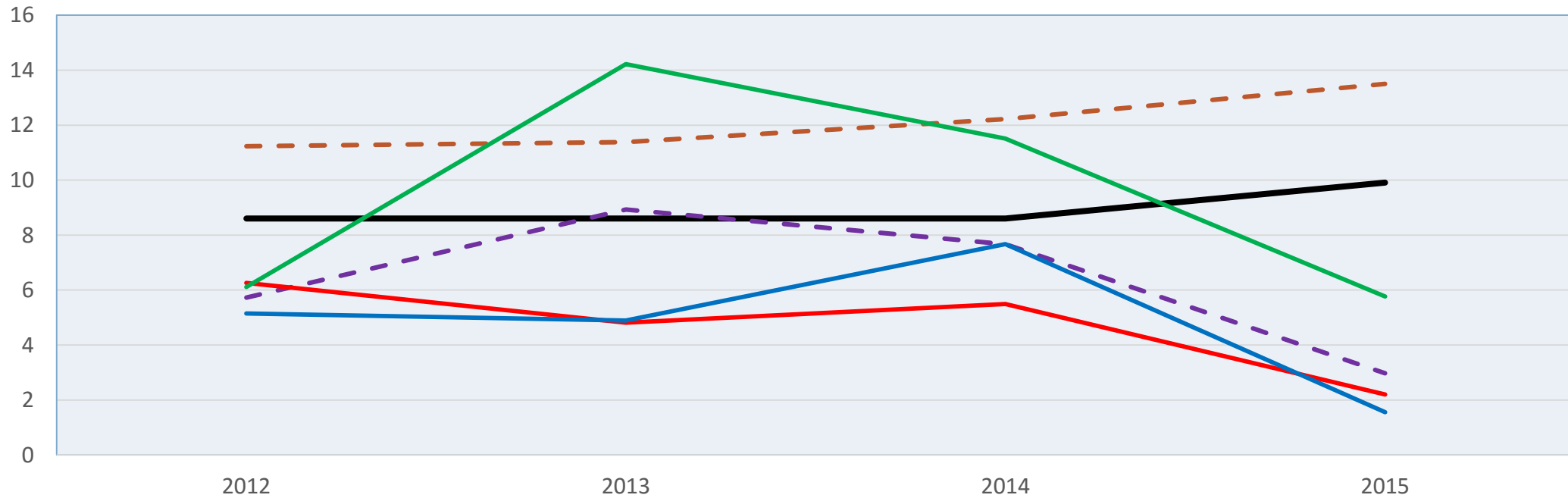
Our goal is set every three years based on the availability of ready, willing, and able DBE's.

Many other states of similar size utilize the Race Conscious Program which requires project specific goals.



Resurfacing Participation

Historical Statewide DBE Participation





Common Challenges

- Self Performing the work
- No DBE's available for areas planned to be subcontracted
- DBE's are not bonded
- DBE's are not experienced
- DBE's don't respond to the Invitation to Bid
- DBE quotes not competitively priced



New Opportunities



8 Statewide milling companies (***including 2 newly certified***)

5 Fuel Providers

68 Trucking companies (***27 newly certified***)

- Trucking events
- CBT explaining how to complete the paperwork

8 MOT companies

9 Striping Companies (***including 2 newly certified***)

Case Study #1 – Ranger Construction District 5 – Contract Number T5495

State Road 60, Resurfacing – 13.5 net miles –
\$6,814,781.94

DBE's engaged for...

- Trucking
- Underground utilities
- Performance turf
- Testing laboratory
- Total DBE % = 11.04%



Case study #2 – Duval Asphalt Products District 2 – Contract T2527

State Road 16, Resurfacing – 3.326 net miles
(20 lane miles) – \$3,855,596.00

DBE's engaged for...

- Survey
- Erosion Control
- Guardrail/Handrail
- Testing laboratory
- Total DBE % = 13.56%



Case Study #3 - USA Services

District 5 – Performance Aesthetics



Challenge: Contractor self performs all work

Results:

1. E5Q71 – \$6.2 million – 3.35% DBE Fuel
2. E5Q76 – \$4.8 million – 3.70% DBE Fuel & Hardware supplier
3. E5Q87 – \$4.1 million – 3.49% DBE Fuel
4. E5T44 – \$3.6 million - 3.32% DBE Fuel

Every Contract has OPPORTUNITY!

Need Help?



FDOT Supportive Services are designed to increase the number of certified DBEs participating in highway and bridge construction as well as assisting DBEs with growing and eventually becoming self-sufficient.

Southern Florida Minority Supplier Development Council, in partnership with **Ariel Business Group**, administers the Specialized Development Program (SDP).

Specialized Development Program - assists prime contractors on **major projects** with identifying qualified DBEs to take advantage of subcontracting opportunities. <http://www.fdotdbeservices.com>

Construction Estimating Institute administers the Construction Management Development Program/Bond Guarantee Program (CMDP/BGP) and the DBE Supportive Services Program (DBE/SS).

Construction Management Development Program/Bond Guarantee Program – Offers Prime Contractors free assistance with locating certified DBE's to assist on smaller contracts.

<http://www.cmdp-bgp.com>



Thank You!

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